

HIMACHAL PRADESH HORTICULTURAL PRODUCE
MARKETING & PROCESSING CORPORATION LIMITED

(A GOVT. UNDERTAKING)

HEAD OFFICE: NIGAM VIHAR, SHIMLA-171 002 (H.P)

EXPRESSION OF INTEREST (EOI)

Expression of Interest (EOI) are invited from reputed & financially sound, experienced Manufacturers/Suppliers for fully utilizing the Apple Pomace available at HPMC's Fruit Processing Plant, Parwanoo, Distt: Solan (H.P) & at upcoming Fruit Processing Plant, Parala Tehsil: Theog Distt: Shimla (H.P) to make these plants ' Zero- Waste' plants. HPMC intends to utilize the Apple Pomace for production of value added food products or any other products or it's sale /safe disposal

Details of the assignment are given in Terms of Reference available on website www.hpmc.in

The interested agency/firm may submit their techno-economic proposal on above given address in person or by Post or by e-mail on or before 3.00 PM on 4th May, 2022.

Managing Director

TERMS OF REFERENCE FOR UTILIZATION OF APPLE POMACE FOR
PRODUCTION OF INNOVATIVE FOOD/ CONSUMABLE PRODUCTS

Background:

HPMC is a leading manufacturer of Apple Juice Concentrate (AJC) in the country. Presently AJC is manufactured at HPMC's Parwanoo & Jarol plants while a new ultra-modern facility to manufacture AJC is coming up at Parala , near Shimla which is expected to start commercial operations by August, 2022. After extraction of Apple Juice, a huge quantity of Apple Pomace to the tune of 20-30 MTPD shall be available at each of the Parala & Parwanoo plants. HPMC intends to fully utilize the Apple Pomace to make these plants as ' Zero- Waste' production plants by producing value added food products from Apple Pomace.

Scope of Work : The agency/ firm shall be expected to submit their **comprehensive techno-commercial proposals** based on the following guidelines :

1. Research & Development of products which may have been identified
2. The Agency/ firm shall submit activity wise detail from R&D till launch of production , as detailed below :
 - a) R&D of products & manufacturing methodology.
 - b) Finalization of products.
 - c) Defining Plant & Machinery and space requirements for the process.
 - d) Defining funds requirement.
 - e) Roles & Responsibilities of the Agency during :
 - i) design, installation & commissioning stage
 - ii) operation & maintenance stage
 - f) Simultaneous fund raising.
 - g) Setting up of Plant & Machinery.
 - h) Initiating Production.

Qualifications & Experience criteria for bidders :

The Agency/Firm/Company should have a minimum 05 years of experience in utilization of fruit waste from leading fruit processing industries in the country, with a minimum turnover of Rs 10.00 Crores & a net worth of Rs 15.00 Crores as on 31.03.2022. The bidder should have a sound financial & technical base in Research & Development and production (to be supported by documentary evidence).

Validity of Offer :

The offer shall be valid for a period of 12 months from last date of receipt of offers.

The short listed firms shall be asked to give detailed presentation on their proposal.

HPMC reserves the right to accept or reject, any or all of the offers without assigning any reason thereof.

Managing Director