

**Proceedings of the Pre-Bid Meeting of the e-Tender inviting online offers for Transportation and Handling charges of 35 Kg Bags and 16 Kg PVC crates of Apple under MIS 2024 held on 04<sup>th</sup> July, 2024, 12:30 PM at HPMC Head Office Shimla, under the Chairmanship of Sh. Sunny Sharma HPAS, General Manager HPMC Ltd.**

The Pre-Bid Meeting of the e-Tender inviting Online offers Transportation and Handling charges of 35 Kg Bags and 16 Kg PVC crates of Apple under MIS 2024, was held on 04<sup>th</sup> July, 2024, 12:30 PM under the Chairmanship of Sh. Sunny Sharma HPAS, General Manager HPMC Ltd.

The following officers/ officials of HPMC were present during the meeting:

Sr. No.	Name of the officers/ officials	Designation
1	Sh. Roop Ram	Marketing Officer
2	Sh. Sandeep Sharma	Marketing Specialist
3	Sh. Ramesh Sharma	Marketing Assistant-I
4	Sh. Sanjay Thakur	Marketing Assistant-II

The following prospective bidders attended the Pre-Bid Meeting:

1. Sh. Deewan Singh Justa, Jubbal Society
2. Sh. Balbir Banshtu, Rohru
3. Sh. Jagjeet Tegta, Transport Operator Union Rohru
4. Sh. Ramesh Thakur
5. Sh. Ram Lal, M/s Rawla Kiar Transport Society
6. Sh. Parkash Purta, M/s Rawla Kiar Transport Society
7. Sh. Papu Saunik, M/s Rawla Kiar Transport Society
8. Sh. Kamlesh Shaunik
9. Sh. Ravinder, M/s Rawla Kiar Transport Society
10. Sh. Vijay Kumar
11. Sh. Hans Raj
12. Sh. Pawan Kumar
13. Sh. Hem Chand Thakur
14. Sh. Sandeep Kumar
15. Sh. Anil Shyam
16. Sh. Surat Pal
17. Sh. Munish, NSN Transport Co
18. Sh. Kamal Singh, Transport Operator Union Rohru

Following points/ suggestions were raised during the meeting by the prospective bidders and reply thereof:

Sr. No.	Points/ Suggestions	Reply
1.	The transporters/ prospective bidders suggested removing the criteria of upper ceiling from tender document.	The upper ceiling has been imposed in order to prevent the bidders from quoting unjustified rates. The tender floated earlier was cancelled due to exorbitant rates quoted by the bidders.

*[Handwritten signatures and initials]*

		The upper limit has been fixed after thorough analysis of previous years rates. The upper limit is justified and reasonable and therefore, cannot be removed.
2.	The transporters/ prospective bidders suggested that while calculating the upper limits of freight, HPMC should consider average rate of past 03 years of MIS Apple Seasons.	The calculation of upper limits is based on the L1 rates of 2023. The upper limit has been arrived at by giving 15% hike on the previous year rates, which is justify and reasonable.
3.	The transporters/ prospective bidders suggested that rate should be fixed on sector to destination basis.	The rates invited from the bidders are already from sector to destination.
4.	The transporters/ prospective bidders raised tender fee issue that whether to deposit fresh tender fee or earlier deposited fee of Rs. 5000 with HPMC will be considered this time and further suggested that Tender fee should be waived off for the parties who have participated earlier.	The committee recommends that the Tender fee may be reduced to Rs. 1180/-.
5.	The transporters/ prospective bidders suggested that the trucks should be unloaded within 12 hours after auction of the fruit and freight should be paid from auction site to buyers sorting site i.e. Tipra	The Committee recommends that the freight can be paid upto the auction site (if the auction is done at a location other than Parwanoo) and the condition of unloading within 12 hours may be included in the agreement b/w HPMC and the buyers..

  
**Sh. Sanjay Thakur**  
Marketing Assistant-II  
HPMC HQ

  
**Sh. Ramesh Sharma**  
Marketing Assistant-1  
HPMC HQ

  
**Sh. Sandeep Sharma**  
Marketing Specialist  
PIU-HPMC

  
**Sh. Roop Ram**  
Marketing Officer  
HPMC HQ

  
**Sh. Sunny Sharma, HPAS**  
General Manager  
HPMC Ltd.